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IN INDOCHINA

**Summer promotion 2010**  
HIGHLIGHTS OF VIETNAM  
10 DAYS/ 09 NIGHTS  
For only USD 699.00

Including: Hanoi Capital, World Heritage Halong Bay, Hue Imperial City, Asia First trading port Hoi An and the Commercial Heart of Vietnam: Saigon

For more detail please contact us at [info@inboundasia.com](mailto:info@inboundasia.com)

**AUSTRIAN CONSULATE GENERAL HCMC**



The Austrian Consulate General opened in Ho Chi Minh City at No. 8, Nguyen Hue Street, District 1, on May 5th. Dr. Dao Ha Trung, General Director of the Waz Group in Vietnam, has been appointed Austria's Honorary Consul.

**AIR AND SEA SERVICES WILL GET ZERO VAT TAX**

It is with great optimism we welcome this news. The ministry of Finance is to reduce VAT on aviation and maritime services. The current rate of 5-10 & will be replaced by 0% on ticket prices and airport ground services. We expect to see an impact from this measure within the next weeks.

**VIETNAM AIRLINES SIGNS LOAN CONTRACTS FOR ATR 72 -500S**

A consortium of banks come together in partnership to sign loans with Vietnam airlines for the purchase of six ATR 72- 500S . This will expand the Vietnam airlines ATR fleet to 14 by the end of 2010. The new aircraft are to replace the ageing current first generation ATR 200's to respond to increased customer demand for short haul domestic and regional.

**HON CHEN TEMPLE FESTIVAL**



The Hon Chen Temple Festival is organized twice every year in the 3rd and the 7th lunar months. The Festival takes place at the Hon Chen temple, 10km West of Hue. It starts with a procession referred to as the God Welcoming ceremony, said to bring all the worshipped Gods from the village temples and shrines to the communal house where various rituals are performed, including the procession in honor of Saint Mother Thien Y A Na. The procession takes place at night on the Perfume River, which shines with a myriad of lights. The procession involves a long line of boats bound together into bigger rafts.

The Hon Chen Temple Festival includes a performance filled with imperial characters. Actors dressed in clothes with splendid turbans and tunics look like princes and princesses of the Nguyen dynasty. These shows take place in the natural settings of mountains, hills, and rivers. This Antique Museum of Nature shows flags, fans, hammocks, umbrellas, weapons, and offerings

**SHERATON NHA TRANG**



Sheraton Nha Trang will be opening its doors in Sep 2009. This opening will add extra hotel capacity for the higher end of the market. The Hotel has 438 rooms, all with stunning views of the area and will cater for the leisure as well as for the demanding business traveller. Please contact us for rates.

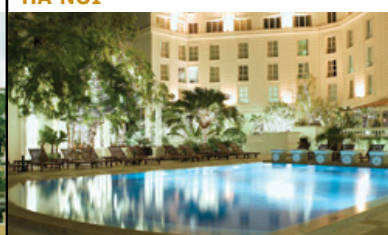
**VIETNAM AIRLINES TO LAUNCH 4 NEW DOMESTIC ROUTES IN JULY 2009**

National flag carrier Vietnam Airlines will soon open four new domestic routes, aiming to shorten the flying times on several routes. The routes will start operating officially in July 2 this year.

The routes link Meo Vac in the northern province of Ha Giang and Noi Bai in Hanoi, central Hue city's Phu Bai and Central Highlands Pleiku province, Tan Son Nhat Airport in Ho Chi Minh City and Baven in China and the Mekong Delta city of Can Tho to Buon Ma Thuot in the Central Highlands.

Another busy and challenging high season lies behind us and low season is inevitably coming closer. It is a time not only to look back and evaluate our performance during the last high season, but also the moment to start with new projects such as inspection trips for our staff, trainings for our guides, networking with our suppliers and letting our management team do some brain storming for the next high season. We have seen many changes on the Vietnamese touristic map in the last months. Despite a lower demand from some Overseas markets, Vietnamese Hotels, Restaurants and transport suppliers are upgrading their facilities and fleets in a optimistic and confident outlook. We still see a respectable number of restaurants and hotels opening up these days all over the country! Domestic tourism is very strong and increasing in amazing numbers month by month. Not to forget the Vietnamese Government who is finishing a number of major infrastructure projects such as bridges and roads this summer. These all are good and strong signals towards your clients for the next high season. Vietnam didn't change it's amazing pace and people are working hard to make your dients next stay an even more and unforgettable one! We are ready to welcome and host your dients in Vietnam!

**SOFITEL LEGEND METROPOLE HA NOI**



We would like to inform you new competitive rates for the coming Sep & Oct 2009 as follows:

. Rate of Aug 2009 at Summer promotion benefits will be applicable for bookings in Sep 2009.

. Rates of Nov 2009 will be applicable for Oct 2009 bookings.

These new rates will be STRICKLY valid for bookings made from today 14th Aug 2009 onwards.

Please share this information with your team. We have already updated the rate in hotel PMS system so you can enjoy this revised rate from now on.



**LE SPA IS READY**

Valid from 15th July 2009, Le Spa du Metropole is ready for in-house guests wish special rates if booked via operato

**PARADISE CRUISES UPDATE INFO**



Kindly be informed that we are now using the gangway instead of tender to bring guests onboard, which is much more convenient and time saving. Please see the attached files some photos of our new gangway for your information.

And by early next month, Paradise Café will be opened. Designed to be an executive lounge, the café will offer a comfortable and convenient transitional space for passengers to relax and refresh themselves before embarking and after disembarking their cruise. A large selection of beverages with an extensive variety of teas, coffees, fresh juices, spirits, and excellent wines will be available. Located in front of the Paradise Cruise private pier, the Paradise Café will be the largest waiting lounge in Halong bay with more than 300m<sup>2</sup> dedicated solely to welcome and accommodate guests in a cozy and luxurious environment.

**MERCURE HUE GERBERA OPENING PACKAGE 2009**



We are pleased to announce the brand new Mercure Hue Gerbera will be open for business on Sep 9th, 2009.

With 110 rooms located in the former Imperial Capital of Vietnam , Mercure Hue Gerbera is the ideal choice for the leisure traveler. In the heart of central Hue the hotel has expansive views of the famous Perfume River and close proximity to the Citadel. Featuring the contemporary Roof Top Arum Bar, Calamus Restaurant and stunning outdoor swimming pool - Mercure Hue Gerbera sets the new standard in 4 star hotels in Hue.

Furthermore we are delighted to offer you our special opening rates: From Sep 9th to Nov 31st 2009 :

**Opening Special:**

Standard Room: 65USD Nett / room  
Subject to availability and terms and conditions as attached and of your FIT contract

Applies to FIT reservations only  
Includes Daily breakfast

**SIX SENSES RESORTS SPA RATE 2009-2010**



Evason Ana Mandara Nha Trang & Six Senses Hideaway Ninh Van Bay! Please kindly find attached the Spa Treatments menus which are discounted 20% on Public rate for your update.

We hope that this special promotion will enable you to secure substantial incremental business.

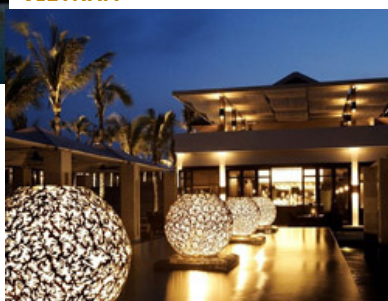
For any further questions, please feel free to contact us at your earliest convenience.

**GUIDE AWARD FOR VICTORIA PHAN THIET BEACH RESORT & SPA**



Victoria Phan Thiet Beach Resort & Spa has been selected by The Guide Magazine to receive a Guide Award for excellent performance in 2008-2009. The Guide Awards is an annual event which celebrates the best products and services in the tourism and hospitality sector in Vietnam. The award ceremony and the 10th anniversary of the Guide Awards celebration will take place on Friday 5th June at White Palace in Ho Chi Minh City.

**THE NAM HAI, HOIAN - VIETNAM**



Valid from 1st Feb to 23rd Dec 09 & 11th Jan to 31st Oct 2010.

**- One-Bedroom Villas:**

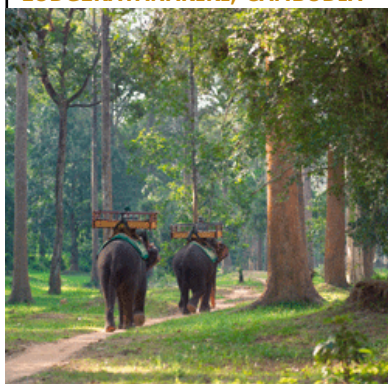
Pay 2 nights, Stay 3 nights + Club benefits. Pay 3 nights, Stay 4 nights + Club benefits + 1 lunch + 1 dinner.

**- 1 to 5 Bedrooms Pool Villas:**

Pay 2 nights, Stay 3 nights + Pool Villa Club benefits +1 dinner. Pay 3 nights, Stay 4 nights + Pool Villa Club benefits + 1 lunch + 1 dinner + One time 60 minutes Vietnamese massage Club benefits, Complimentary daily breakfast for 2, Complimentary return airport transfers, Complimentary daily shuttle to Hoi An, Complimentary laundry (Excludes dry-cleaning), Complimentary mini bar in the villa, Complimentary pre-dinner drinks in the bar from 5PM - 7PM on a daily basis.

- Additional Club benefits for Pool Villa Butler service. Daily afternoon tea within villa. Choice of complimentary pre-dinner drinks in the bar from 5PM - 7PM or Complimentary pre-dinner drinks with canapés served in villa from 5PM - 7PM. Limousine service to Hoi An old town and Danang City.

**TERRES ROUGHES LODGERATANAKIRI, CAMBODIA**



You contemplate a visit to Cambodia but you want to stay off the beaten track ?

Welcome to Terres Rouges Lodge.

If you want your visit to be unforgettable, Terres Rouges Lodge is the place you are looking for. After long excursions, you will be able to dive in our pool, wander in our landscaped garden or rest in rooms that are superbly decorated. You will also find it pleasant to have a drink in our bar ( 'the best bar in the middle of nowhere' according to Time) and to dine in our restaurant.

For more detail please contact us at  
**INBOUND ASIA Ltd. Co.**  
**TRAVEL | MEETINGS | EVENTS**

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